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Lynn R. Charytan EVP & General Counsel, Comcast Cable SVP & Sr. Deputy General Counsel, Comcast Corporation

November 21, 2017

ACCEPTED/FILED

**VIA ECFS** 

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NOV 2 1 2017

Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554 Federal Communications Commission
Office of the Secretary

Re: In the Matter of Applications of Comcast Corporation, General Electric Company, and NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licensees, MB Docket No. 10-56

Dear Ms. Dortch:

Pursuant to the *Compliance Protective Orders* in the above-captioned proceeding,<sup>1</sup> Comcast Corporation hereby submits one copy of the confidential version of the enclosed compliance report. The [[]] symbols denote Confidential Information. The redacted, public version is being filed simultaneously under separate cover. Also pursuant to the *Compliance Protective Orders*, two copies of the confidential version are being hand-delivered to the Media Bureau.

No. of Copies rec'd\_\_\_\_\_\_O\_\_\_\_ List ABCDE

Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011) ("First Protective Order"); Second Protective Order for Compliance, 26 FCC Rcd 2052 (MB 2011) ("Second Protective Order") (jointly, the "Compliance Protective Orders").

Ms. Marlene H. Dortch November 21, 2017 Page 2

Please do not hesitate to contact me should you have any questions.

Respectfully submitted,

Lýnn R. Charytan

Executive Vice President & General Counsel,

Comcast Cable

Senior Vice President & Senior Deputy General

Counsel, Comcast Corporation

### **Enclosure**

cc (by hand delivery), Vanessa Lemmé

two copies:

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Lynn R. Charytan EVP & General Counsel, Comcast Cable SVP & Sr. Deputy General Counsel, Comcast Corporation

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## **VIA ECFS**

Federal Communications Commission
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Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re:

In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licensees, MB Docket No. 10-56

Dear Ms. Dortch:

Comcast Corporation ("Comcast") hereby submits the following information regarding the standalone Broadband Internet Access Service condition in Appendix A § IV.D (the "Condition") of the *Comcast-NBC Universal Order*.<sup>1</sup> This letter contains certain information designated as Confidential (identified by [[brackets]]) and is being submitted pursuant to the *Compliance Protective Orders*.<sup>2</sup>

Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. for Consent to Assign Licenses and Transfer Control of Licensees, Memorandum Opinion and Order. 26 FCC Rcd 4238 (MB 2011) ("Comcast-NBCUniversal Order").

<sup>&</sup>lt;sup>2</sup> Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011) ("First Protective Order"); Second Protective Order for Compliance, 26 FCC Rcd 2052 (MB 2011) ("Second Protective Order") (jointly, the "Compliance Protective Orders").

Ms. Marlene H. Dortch November 21, 2017 Page 2

## Introduction

Pursuant to Condition § IV.D.3, Comcast is required to submit a report describing compliance with Condition § IV.D.1 regarding its provision of standalone Broadband Internet Access Service ("BIAS") and providing certain additional information annually and upon any price adjustment of a standalone BIAS offering. The following submission incorporates adjustments from October 2017 to certain of Comcast's standalone and multiproduct BIAS service tiers in certain service areas in which it offers BIAS services.

#### Report

Comcast continues to offer standalone BIAS to customers throughout the service areas in which it offers BIAS services.<sup>3</sup> Those offerings include a standalone BIAS tier in each of its markets under the name "Performance Starter" that Comcast has provisioned to deliver with speeds of at least 6 Mbps down and offers at the retail price of \$49.95 per month. Comcast also offers other standalone tiers of BIAS, at reasonable market-based prices, with speeds that correspond to those offered in its retail multi-product offerings in the relevant service area.<sup>4</sup> Such standalone offerings are available on equivalent terms and conditions to the most comparable BIAS tier available in Comcast's multi-product offerings. Further detail is available in Appendix A.

<sup>&</sup>lt;sup>3</sup> Comcast offers BIAS to over 99 percent of homes passed by Comcast cable systems.

Comcast generally sells BIAS in three ways: (i) on a standalone basis; (ii) with discounted, multi-product pricing (such that the price for the Internet access service is reduced if the customer subscribes to one or more other Comcast products); and (iii) as part of bundles for which Comcast determines aggregate prices, without separate pricing for the individual products. As Comcast does not determine separate pricing for the individual products within a bundle, Parts I and II of Appendix A set forth speeds and pricing only for standalone and multi-product BIAS offerings. For reference purposes, Part II of Appendix A also provides pricing information for Comcast's National Triple Play Bundles, and pricing information for variations of those pricing plans that have been adopted in the Markets identified therein.

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Parts I and II of Appendix A set forth the standalone and multi-product BIAS speeds and pricing offered by Comcast to customers as of October 2017 in Comcast's top 30 markets (listed alphabetically). The information reflects post-promotional pricing, and (in the case of the multi-product pricing) assumes that the customer continues to subscribe to one other product (video or voice) or all three products (video, voice, and Internet), as applicable.

Part III of Appendix A sets forth, by company and to the best of Comcast's knowledge after review of those companies' websites, the standalone BIAS offerings of Comcast's principal competitors and the post-promotional pricing of such offerings. Comcast has identified principal competitors, their standalone BIAS offerings, and the pricing of such offerings as of October 2017.

In addition, Comcast notes that Comcast offers BIAS service under the name *Internet Essentials* throughout its service areas, including in each of the 30 markets referenced in Appendix A. *Internet Essentials* is a comprehensive broadband adoption program that provides low-cost broadband access to households meeting the program's eligibility requirements, and was originally established pursuant to Condition § XVI.2. As this service tier is designed for a specific population with unique eligibility criteria, Comcast treats it separately from the generally available retail services that are the subject of this report. Subject to the program's eligibility requirements, *Internet Essentials* is available on both a standalone and multi-product basis, with no differentiation in price.

Please do not hesitate to contact me should you have any questions.

Sincerely yours,

Lynn R. Charytan

Executive Vice President & General Counsel,

Comcast Cable

Senior Vice President & Senior Deputy General

Counsel, Comcast Corporation

(As of October 27, 2017)

Market		(AS OF OCCODER 27, 201	Speed	
Performance	Market	Tier	•	Standalone Pricing
Blast   Pro	Atlanta	Performance Starter	10 Mbps/2 Mbps	
Extreme 150				\$ 64.95
Extreme 300				\$ 79.95
Gigabit   1 GB/35 Mbps   5   139.95				\$ 89.95
Gigabit Pro   2 GB/2 GB   5   299.95				\$ 99.95
Baltimore Metro		_	·	
Performance   25 Mbps/5 Mbps   5   74.95   Performance Pro		•		
Performance Pro	Baltimore Metro		· · ·	
Blast				
Extreme Pro				\$ 84.95
Gigabit			· · · · · · · · · · · · · · · · · · ·	\$ 99.95
Bay Area			• •	\$ 104.95
Performance Pro				
Performance Pro	Pau Area	Darfarmanaa Startar	10 Mhns /2 Mhns	¢ 40.05
Performance Pro	bay Area		•	
Blast  Pro				\$ 70.05
Extreme 250   250 Mbps/25 Mbps   \$ 149.95				\$ 79.95
Gigabit				
Gigabit Pro   2 GB/2 GB   \$ 299.95				
Performance		<del>-</del>	· · · · · · · · · · · · · · · · · · ·	
Performance	Control DA/Harrichurg Aroa	Parformanco Startor	10 Mhns/2 Mhns	¢ 40.0E
Performance Pro	Central PAy Harrisburg Area			
Blast  200 Mbps/10 Mbps \$ 87.95			• • •	
Extreme Pro				\$ 87.95
Gigabit   1 GB/35 Mbps   5   104.95   Gigabit Pro   2 GB/2 GB   5   299.95			• • •	\$ 99.95
Chesapeake Bay/Eastern Shore			• • •	
Performance		<del>-</del>	·	
Performance	hesapeake Bay/Fastern Shore	Performance Starter	10 Mhns/2 Mhns	\$ 49.95
Performance Pro			• • • • • • • • • • • • • • • • • • • •	
Blast  200 Mbps/10 Mbps \$ 87.95				
Extreme Pro				
Gigabit		Extreme Pro		
Performance Starter   10 Mbps/2 Mbps   \$ 49.95		Gigabit		
Performance		Gigabit Pro	2 GB/2 GB	
Performance	Chicago	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
Blast!				
Extreme 150		Blast!		
Extreme 300 300 Mbps/25 Mbps \$ 99.95 Gigabit 1 GB/35 Mbps \$ 139.95 Gigabit Pro 2 GB/2 GB \$ 299.95  Connecticut/Hartford Area Performance Starter 10 Mbps/2 Mbps \$ 49.95 Performance 25 Mbps/5 Mbps \$ 74.95 Performance Pro 100 Mbps/5 Mbps \$ 84.95 Blast! 200 Mbps/10 Mbps \$ 87.95 Gigabit Pro 2 GB/2 GB \$ 299.95  Denver Performance Starter 10 Mbps/2 Mbps \$ 51.95 Performance Plus 55 Mbps/5 Mbps \$ 66.95 Performance Plus 55 Mbps/5 Mbps \$ 81.95 Blast! Pro 200 Mbps/10 Mbps \$ 81.95 Blast! Pro 200 Mbps/10 Mbps \$ 96.95 Extreme 250 250 Mbps/25 Mbps \$ 149.95 Gigabit 1 GB/35 Mbps \$ 159.95		Extreme 150		
Gigabit   1 GB/35 Mbps   \$ 139.95		Extreme 300	300 Mbps/25 Mbps	
Gigabit Pro   2 GB/2 GB   \$ 299.95		Gigabit	1 GB/35 Mbps	
Performance       25 Mbps/5 Mbps       \$ 74.95         Performance Pro       100 Mbps/5 Mbps       \$ 84.95         Blast!       200 Mbps/10 Mbps       \$ 87.95         Gigabit Pro       2 GB/2 GB       \$ 299.95         Denver       Performance Starter       10 Mbps/2 Mbps       \$ 51.95         Performance Plus       55 Mbps/5 Mbps       \$ 66.95         Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Gigabit Pro	2 GB/2 GB	\$ 299.95
Performance       25 Mbps/5 Mbps       \$ 74.95         Performance Pro       100 Mbps/5 Mbps       \$ 84.95         Blast!       200 Mbps/10 Mbps       \$ 87.95         Gigabit Pro       2 GB/2 GB       \$ 299.95         Denver       Performance Starter       10 Mbps/2 Mbps       \$ 51.95         Performance Plus       55 Mbps/5 Mbps       \$ 66.95         Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95	Connecticut/Hartford Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
Performance Pro       100 Mbps/5 Mbps       \$ 84.95         Blast!       200 Mbps/10 Mbps       \$ 87.95         Gigabit Pro       2 GB/2 GB       \$ 299.95         Denver       Performance Starter       10 Mbps/2 Mbps       \$ 51.95         Performance Plus       55 Mbps/5 Mbps       \$ 66.95         Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Performance		
Blast!       200 Mbps/10 Mbps       \$ 87.95         Gigabit Pro       2 GB/2 GB       \$ 299.95         Denver       Performance Starter       10 Mbps/2 Mbps       \$ 51.95         Performance Plus       55 Mbps/5 Mbps       \$ 66.95         Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Performance Pro	100 Mbps/5 Mbps	\$ 84.95
Denver         Performance Starter         10 Mbps/2 Mbps         \$         51.95           Performance Plus         55 Mbps/5 Mbps         \$         66.95           Performance Pro         100 Mbps/5 Mbps         \$         81.95           Blast! Pro         200 Mbps/10 Mbps         \$         96.95           Extreme 250         250 Mbps/25 Mbps         \$         149.95           Gigabit         1 GB/35 Mbps         \$         159.95		Blast!	200 Mbps/10 Mbps	
Performance Plus       55 Mbps/5 Mbps       \$ 66.95         Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Gigabit Pro	2 GB/2 GB	\$ 299.95
Performance Plus       55 Mbps/5 Mbps       \$ 66.95         Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95	Denver	Performance Starter	10 Mbps/2 Mbps	\$ 51.95
Performance Pro       100 Mbps/5 Mbps       \$ 81.95         Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Performance Plus		\$ 66.95
Blast! Pro       200 Mbps/10 Mbps       \$ 96.95         Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Performance Pro	100 Mbps/5 Mbps	\$ 81.95
Extreme 250       250 Mbps/25 Mbps       \$ 149.95         Gigabit       1 GB/35 Mbps       \$ 159.95		Blast! Pro	200 Mbps/10 Mbps	\$ 96.95
				\$ 149.95
Gigabit Pro 2 GB/2 GB \$ 299.95		_	•	
		Gigabit Pro	2 GB/2 GB	\$ 299.95

Market	Speed				
Market	Tier	(Downstream/Upstream)	Sta	ndalone Pricing	
4 . 4 . 4 .	- 6				
Greater Boston Region	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	74.95	
	Performance Pro	100 Mbps/5 Mbps	\$	84.95	
	Blast!	200 Mbps/10 Mbps	\$	87.95	
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95	
	Gigabit	1 GB/35 Mbps	\$	104.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Houston	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance Plus	55 Mbps/5 Mbps	\$	64.95	
	Performance Pro	100 Mbps/5 Mbps	\$	79.95	
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95	
	Extreme 250	250 Mbps/25 Mbps	\$	149.95	
	Gigabit	1 GB/35 Mbps		159.95	
	Gigabit Pro	2 GB/2 GB	\$ \$	299.95	
	•				
Indianapolis Region	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast!	75 Mbps/10 Mbps	\$	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$	89.95	
	Extreme 300	300 Mbps/25 Mbps	\$	99.95	
	Gigabit	1 GB/35 Mbps	\$	139.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Jacksonville	Performance Starter	10 Mbps/2 Mbps	ć	49.95	
10CK3OHVIIIE	Performance	• • • •	\$		
	Blast!	25 Mbps/5 Mbps	\$	64.95	
		75 Mbps/10 Mbps	\$	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$	89.95	
	Gigabit	1 GB/35 Mbps	\$	139.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Knoxville	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast!	75 Mbps/10 Mbps	Ś	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$ \$	89.95	
	Gigabit	1 GB/35 Mbps	\$	139.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Markey New Foods of Co. In Cal D	B 5 6 4				
Western New England (Springfield)	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	74.95	
	Performance Pro	100 Mbps/5 Mbps	\$	84.95	
	Blast!	200 Mbps/10 Mbps	\$	87.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Michigan	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
-	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast!	75 Mbps/10 Mbps		79.95	
	Extreme 150	150 Mbps/20 Mbps	\$ \$	89.95	
	Gigabit	1 GB/35 Mbps	\$	139.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
· · · · ·					
Nashville	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast! Pro	100 Mbps/10 Mbps	\$	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$	89.95	
	Extreme 300	300 Mbps/25 Mbps	\$	99.95	
	Gigabit	1 GB/35 Mbps	\$	139.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
New Jersey - North (Union/Central NJ)	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	74.95	
	Performance Pro	100 Mbps/5 Mbps	\$	84.95	
	r cirormance rio	Too Minhala Minha	¥	64.53	

		Speea		
Market	Tier	(Downstream/Upstream)	Sta	andalone Pricing
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit			
	-	1 GB/35 Mbps	\$	104.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
New Jersey - South (Cherry Hill/Pleasantville/Vinelar	κ Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
		· · ·		
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit Gigabit Pro	1 GB/35 Mbps 2 GB/2 GB	\$ \$	104.95 299.95
	digabit Pro	2 96/2 96	Þ	299.95
Philadelphia Metro	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	\$	104.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Pittsburgh	Performance Starter	10 Mbps/2 Mbps	\$	49.95
•	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	<u>ب</u>	
			\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	\$	104.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Portland	Performance Starter	10 Mbps/2 Mbps	\$	51.95
or tiuria	Performance Plus	* - *		
		55 Mbps/5 Mbps	\$	66.95
	Performance Pro	100 Mbps/5 Mbps	\$	81.95
	Blast! Pro	200 Mbps/10 Mbps	\$	96.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit	1 GB/35 Mbps	\$	159.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Richmond	Doufousses Ctoutou	10.846		40.05
acamona	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit Gigabit Pro	1 GB/35 Mbps 2 GB/2 GB	\$ \$	104.95 299.95
	Olgabit i To	2 05/2 05	Ţ	233.33
Sacramento/Central CA	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance Plus	55 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	• • •		
		200 Mbps/10 Mbps	\$	94.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
ialt Lake City	Internet 5	5 Mbps/1 Mbps		N/A
•	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance Plus	• • • • • • • • • • • • • • • • • • • •	\$	
		55 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit	1 GB/35 Mbps	\$	159.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
	<b>D</b> (			
Geattle	Performance Starter Performance Plus	10 Mbps/2 Mbps	\$	49.95
	remormance Plus	55 Mbps/5 Mbps	\$	64.95

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· cn	DOD	

Market	Tier	(Downstream/Upstream)	Standalone Pricing
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
South Florida/Miami	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95 \$ 89.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
SW FL - Sarasota	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
Twin Cities (Minneapolis/St. Paul)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Washington DC Metro/Tri County/NVA	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95 \$ 99.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 104.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
West Palm	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 49.95 \$ 64.95 \$ 79.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95

## **Pre-Paid Offerings**

\$70 initial fee for Modem and 30 days of 10 Mbps/1Mbps service, thereafter \$15 for each 7 day refill and \$45 for each 30 day refill

\$80 initial fee for WiFi Modem and 30 days of 10 Mbps/1 Mbps service; thereafter \$15 for each 7 day refill and \$45 for each 30 day refill.

# (As of October 27, 2017)

	·	Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
Atlanta	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Baltimore Metro	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.9!
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Bay Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.99
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit		
	Gigabit Pro	1 GB/35 Mbps 2 GB/2 GB	\$ 159.95 \$ 299.95
Control DA /Hausisha Augs	Double and a Charles	10.14 /0.14	<b>.</b>
Central PA/Harrisburg Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.99
	Performance	25 Mbps/5 Mbps	\$ 61.99
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.99
	Gigabit Gigabit Pro	1 GB/35 Mbps 2 GB/2 GB	\$ 91.95 \$ 299.95
	Gigazii 110	2 00/2 00	299.93
Chesapeake Bay/Eastern Shore	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.99
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.99
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Chicago	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Connecticut/Hartford Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
•	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Denver	Dorformana Starta-	10 Mhn=/2 MAb	ć 54.0°
Jenvel	Performance Starter	10 Mbps/2 Mbps	\$ 51.95
	Performance Plus	55 Mbps/5 Mbps	\$ 66.95
	Performance Pro	100 Mbps/5 Mbps	\$ 81.95
	Blast! Pro Extreme 250	200 Mbps/10 Mbps 250 Mbps/25 Mbps	\$ 96.95 \$ 149.95

		Speed		
Market	Tier	(Downstream/Upstream)	Multi-	Product Pricing
	Gigabit	1 GB/35 Mbps	\$	159.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Greater Boston Region	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	61.95
	Performance Pro	100 Mbps/5 Mbps	\$	71.95
	Blast!	200 Mbps/10 Mbps	\$	74.95
	Extreme Pro	400 Mbps/10 Mbps	\$	86.95
	Gigabit	1 GB/35 Mbps	\$	91.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Houston	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance Plus	55 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit			
	Gigabit Pro	1 GB/35 Mbps 2 GB/2 GB	\$ \$	159.95 299.95
Indianapolis Region	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	
	Blast!	75 Mbps/10 Mbps		64.95
			\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Extreme 300	300 Mbps/25 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	\$	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Jacksonville	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	64.95
	Blast!	75 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Gigabit	1 GB/35 Mbps	\$	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Knoxville	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	64.95
	Blast!	75 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Gigabit	1 GB/35 Mbps	\$	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Western New England (Springfield)	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	61.95
	Performance Pro	100 Mbps/5 Mbps	\$	71.95
	Blast!	200 Mbps/10 Mbps	\$	74.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Michigan	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	64.95
	Blast!	75 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Gigabit	1 GB/35 Mbps	\$	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Nashville	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	64.95
	Blast! Pro	100 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Extreme 300	300 Mbps/25 Mbps	\$	99.95

Top 30 Markets - Multi-Product HSD Pricing (As of October 27, 2017)

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
New Jersey - North (Union/Central NJ)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
New Jersey - South (Cherry Hill/Pleasantville/Vineland)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Philadelphia Metro	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
Timudelpina Metro	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!		
		200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Pittsburgh	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit Pro	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Portland	Performance Starter	10 Mbps/2 Mbps	\$ 51.95
	Performance Plus	55 Mbps/5 Mbps	\$ 66.95
	Performance Pro	100 Mbps/5 Mbps	\$ 81.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 96.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Richmond	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Sacramento/Central CA	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
•	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Salt Lake City	Internet 5	5 Mbps/1 Mbps	N/A
-		• 1•	• • •

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Seattle	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
South Florida/Miami	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
SW FL - Sarasota	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
311.1 34.43544	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 79.95
Twin Cities (Minneapolis/St. Paul)	Performance Starter	10 Mhns/2 Mhns	\$ 49.95
Twin cities (winneapons/st. raul)	Performance Plus	10 Mbps/2 Mbps	
	Performance Pro	55 Mbps/5 Mbps	
	Blast! Pro	100 Mbps/5 Mbps	\$ 79.95
		200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Washington DC Metro/Tri County/NVA	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
West Palm	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95

### Top 30 Markets - Multi-Product HSD Pricing (As of October 27, 2017)

Appendix A - Part II

Market

Tier

Speed (Downstream/Upstream)

Multi-Product Pricing

## National Triple Play Bundles (EDP / Yr3)

(As of October 27, 2017)

Triple Play 5.0 Bundles	EDP**
Saver X1 (West only)	
- Performance Plus	\$120.00
Starter XF*	
- Performance Pro in West & NED, Blast! in Central	\$140.00 - \$150.00
Preferred XF (NED only)	
- Performance Pro	\$161.49
HD Preferred XF*	
-Performance Pro NED, Blast! in Central, Blast! Pro in West	\$160.00 - \$171.49
HD Preferred Plus XF* (Central only)	
- Extreme 150	\$190.00
HD Preferred Extra XF (NED only)	
- Blast!	\$188.49
HD Premier XF*	
- Blast! Pro in West, Blast! In Northeast, Extreme 150 in Central	\$180.00 - \$216.49
HD Complete XF (NED only)	
- Blast! In Northeast	\$246.49
Starter Secure X1 (West only)	
- Performance Pro	\$140.00
Preferred Secure X1 (West only)	
- Blast! Pro	\$160.00
Premiere Secure X1 (West only)	
- Blast! Pro	\$180.00

<sup>\*</sup> XF packages are noted as X1 in Central and West \*\* High speed service not separately priced

#### Predominant Competitors Standalone Pricing (As of October 27, 2017)

Verizo	Verizon			Verizon FiOS					
Packa	ge	HSI 1 Mbps	HSI 15 Mbps	FiOS Internet 50/50	FiOS Internet 100/100	FIOS internet 150/150	FIOS Internet 300/300	FiOS Internet 750/750	FiOS Gigabit 940/880
Access Consul	Downstream	1 Mbps	15 Mbps	50 Mbps	100 Mbps	150 Mbps	300 Mbps	750 Mbps	940 Mbps
Access Speed	Upstream	384 kbps	1 Mbps	50 Mbps	100 Mbps	150 Mbps	300 Mbps	750 Mbps	880 Mbps
Monthly Ba	se Price	\$29.99/mo	\$39.99/mp	\$84.99/mo	\$104.99/mo	\$114.99/mo	\$144.99/mo	\$194.99/mo	\$134.99/mo

\*Only available in nonGophi markets Prices
Gophi markets Prices
Gophi

AT	T	AT&T FastAccess DSL Direct AT&T U-verse High Speed Internet							
Pack	age	Direct Basic	Direct Express	Direct Pro	Direct Elite	Internet 25	Internet 50	internet 100	GigaPower
Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	25 Mbps	50 Mbps	100 Mbps	1000 Mbps
Access speed	Upstream	384 kbps	384 kbps	512 kbps	768 kbps	2 Mbps	10 Mbps	100 Mbps	1000 Mbps
Monthly B	ase Price	\$49.00/mo	\$49.00/mo	\$54.00/mo	\$59.00/mo	\$60.00/mo	\$70.00/mo	\$80.00/mo	\$90.00/mo
		DSL prices no longer av		V	*	******			,,,,,,,,

CenturyLink			Century Link DSL						CenturyLink Prism			
Paci	kage	Ultimate Start Up	Essential	Advanced	Extreme	Pro	High-Speed Internet 60M	High-Speed Internet 100M	HSD	HSD	HSD	HSD
Access Speed	Downstream	1.5 Mbps	7 Mbps	12 Mbps	20 Mbps	40 Mbps	60 Mbps	100 Mbps	1.5 Mbps	3.0 Mbps	10 Mbps	25 Mbps
	Upstream	896 kbps	896 kbps	896 kbps	896 kbps	5 Mbps	5 Mbps	5 Mbps	768 kbps	768 kbps	768 kbps	768 kbps
Monthly Base Price		\$44.00/mo	\$49.00/mo	\$54,00/mo	\$64.00/mo	\$74.00/mo	\$99.99/mo	\$124.99	\$49.95/mp	\$\$4.95/mo	\$59.95/mo	\$73.95/mo

RC	N		RCN					
Pack	age	50 Mbps Internet	250 Mbps Internet	500 Mbps Internet	1 Gig Internet			
Access Speed	Downstream	50 Mbps	250 Mbps	500 Mbps	1 Gbps			
Access Speed	Upstream	10 Mbps	20 Mbps	20 Mbps	20 Mbps			
Monthly E	ase Price	\$79.99/mo	\$39.99/mo*	\$49.99/mo*	\$149.99			

No list price available, prices reflect months 25 through 36

\*12-month \*12-month
promotional price.
Roll to price not
available. Roll to price not
available.

Wo	W		Wide Open West							
Pack	age	Internet 10	Internet 100	Internet 500	Internet 1000					
Access Speed	Downstream	10 Mbps	100 Mbps	500 Mbps	1 Gbps					
Access speed	Upstream	1 Mbps	10 Mbps	50 Mbps	50 Mbps					
Monthly B	\$29.99 / mo	\$49.99/mo	\$69.99/mo	\$89.99/mo						

Frontier		Frontier DSL			Frontier FiOS			Frontier CT						
Pack	tage	Max	Ultra	Ultimate	FiOS Internet 50/50	FIOS Internet 75/75	FiOS Internet 100/100	FIOS Internet 150/150	Ultra	Plus	Elite	Power	Extreme Plus	Simply Velocity
Access Speed	Downstream	6 Mbps	12 Mbps	24 Mbps	50 Mbps	75 Mbps	100 Mbps	150 Mbps	12 Mbps	18 Mbps	24 Mbps	45 Mbps	90 Mbps	115 Mbps
·	Upstream	769 kbps	2 Mbps	3 Mbps	50 Mbps	75 Mbps	100 Mbps	150 Mbps	1.5 Mbps	1.5 Mbps	3 Mbps	6 Mbps	8 Mbps	12 Mbps
Monthly Base Price		\$39.99/mo	\$49.99/mo	\$59,99/mo	\$64.99/mo	\$74,99/mp	\$84.99/mo	\$124.99	\$30.00/mo	\$30.00/mo	\$35.00/mo	\$40.00/mg	\$50.00/mp	\$55.00/mo

Google	Fiber	Googl	Google Fiber				
Pack	rage	100 Mbps Internet	1000 Mbps Internet				
Access Speed	Downstream	100 Mbps	1000 Mbps				
Access Speed	Upstream	100 Mbps	1000 Mbps				
Monthly E	Base Price	\$50.00/mo	\$70.00/ma				

Source: Company Websites